

SOTI



SOTI MOBICONTROL



FOOD MANUFACTURING /
SERVICES & RETAIL



ZEBRA RUGGED
ANDROID DEVICES



ANDROID | IOS



ITALY

SOTI is a proven innovator and industry leader for simplifying business mobility and making it smarter, faster and more reliable. SOTI helps businesses around the world take mobility to endless possibilities.

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CUSTOMER STORY

Autogrill Europe S.p.A. Adds, Manages and Profiles New Devices to its POS System within Minutes

Autogrill Europe S.p.A. is an Italian-based, catering company providing services in continental Europe and the Mediterranean and is present in motorways, airports, railway stations, cities, shopping malls and trade fairs.

The Challenge

Autogrill Europe S.p.A. needed to introduce a large amount of Zebra devices to its POS system and implement precise zero-touch deployment. They also needed to speed up and improve their device provisioning time, configuration and management, as well as device activation in the field, ensuring minimal downtime.

Centralizing mobile operations became essential and installing and updating business apps presented a significant challenge for quick distribution of devices across Europe. Managing technical assistance remotely for every Autogrill Europe S.p.A. refreshment point also became a necessity to ensure software issues were resolved without requiring the technical field team to physically visit each and every point of sale.

The Solution

Thanks to the stability and reliability of SOTI MobiControl, Autogrill Europe S.p.A. was able to overcome these critical challenges. SOTI's centralized approach to device management and diagnostic intelligence, alongside zero-touch enrollment, enabled fast deployment with minimal downtime. Company devices were used to enhance the employee mobile experience and address points of frustration related to mobile operations using SOTI MobiControl's advanced remote control.

The Results

Autogrill Europe S.p.A. experienced an increase in speed of device enrollment and immediate device utilization on the network, with business apps deployed across multiple new handhelds in minutes. SOTI MobiControl's remote control feature enabled the technical support teams to support devices and manage issues between users on different continents quickly and more efficiently, as if the devices were in their hands.

Autogrill Europe S.p.A. is now able to save a significant amount of time with the help of automatic enrollment methods compatible with SOTI technology using Android Zero-Touch, iOS and Samsung Knox Mobile Enrollment. With the implementation of SOTI MobiControl, all store and office operations have significantly improved, and the partnership between SOTI and Autogrill Europe S.p.A. continues to grow.



“Installing new devices and software often raises a few challenges. We needed to make sure our business operations would not be impacted and that devices were rolled out quickly and securely with no downtime. SOTI MobiControl gave us the confidence to rollout all our devices efficiently and securely.”

Francesca Porta, Autogrill Europe S.p.A.
Head of ICT Europe



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